

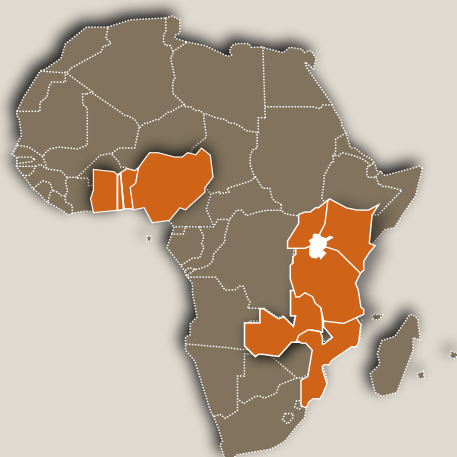
## Technical Assistance Facility

### QUARTERLY FACT SHEET

Q2/2012

#### Funding

Committed	EUR 5.4m
Contributed	EUR 3.2m
Disbursed	EUR 0.118m



#### Donor commitments



#### TA Facility Advisor

**microfinanza**

#### Contacts

##### Investment and TA Facility Manager

Nadja Zraggen, TAF Program Manager

Mariano Larena, REGMIFA Team Leader

Tel: +27 21 425 51 20

Fax: +27 21 425 51 21

Symbiotics Asset Management S.A.

75, rue de Lyon

CH-1203 Geneva

Switzerland

#### TA Facility Manager Comment

Within the reporting quarter five projects were approved supporting the institutions in Business Planning, Credit Technology and Risk Management, Customer Relationship Management, Savings Product Development and by helping to facilitate Strategy Sessions for Board and Middle Management.

Three contracts were concluded with one institution receiving the second TA project by REGMIFA TAF.

Currently there are 10 projects ongoing and therefore under monitoring. Seven out of the 10 projects are in line with the agreed timing and deliverables. In two cases minor changes to the initial TORs require a contract amendment, but there are no changes in the contract amounts. One case experiences a slight delay in the delivery of all services due to external circumstances (deposit taking license could not be obtained yet).

The strong pipeline (with currently 9 projects in progress) gives a very positive outlook on the coming months for the operational activity of the TA Facility.

#### Projects

	As of reporting quarter
In progress	9
Approved	5
- of which approved in Q2	5
On-going	10
Completed	0
PLIs with approved and ongoing projects	15
Countries	9

#### Approved projects by tender procedure applied

	Reporting Quarter	Year-to-date
International restricted tender procedure	0	0
Competitive negotiated procedure	0	0
Single tender	5	7

#### Approved projects by area of intervention

	Reporting Quarter	Year-to-date
Institutional Development and Transformation	0	0
Management Information System	0	0
Product Development	0	0
Governance, Management, Business Planning	3	4
Risk Management, Internal Control	0	1
Loan Portfolio, Credit Products	1	1
Social Performance Management	0	0
Human Resources	0	0
Finance and Accounting	0	0
Marketing and Customer Relationship Management	1	1
Network Management and Reporting	0	0
Other	0	0



## Contracted projects in the reporting quarter

Average project size (EUR)	63,311
PLI Co-financing (average)	21.5%

## Approved projects

	Reporting quarter	Year-to-date
Countries	3	5
Regions	3	3
PLI size (Tier 1)	3	4
PLI size (Tier 2)	1	2
PLI size (Tier 3)	1	1

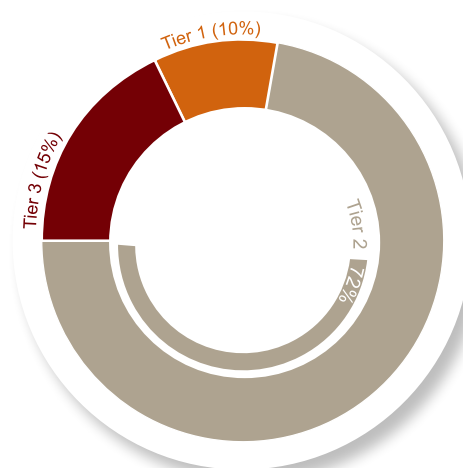
PLI Tier classification taking into account PLI Total Assets at the time of TOR approval:

Tier 1: Total Assets >= USD 30m

Tier 2: USD 30m > Total Assets >= USD 10m

Tier 3 : Total Assets < USD 10m

## TA Volume by size of PLI



# regmif

Regional MSME Investment Fund for Sub-Saharan Africa

### Registered Office

5, rue Jean Monnet  
L-2013 Luxembourg  
Grand-Duchy of Luxembourg

### Investment and TA Facility Manager

Symbiotics Asset Management S.A.  
75, rue de Lyon,  
CH-1203 Geneva - Switzerland

