Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF 5, rue Jean Monnet L-2180 Luxembourg

R.C.S. Luxembourg : B 150.766

Financial statements as at 31 December 2011 and independent auditor's report

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#### General information

Board of Directors Mr. Wolfgang Kroh (Chairman)

Dr. Marcel Gérard Gounot Mr. Hanns Martin Hagen

Mr. Ulf Linders (since 22.08.2011)

Mr. Jorge Fabra Portela (since 07.10.2011

until 18.04.2012)

Ms. Alix Pinel (since 12.10.2011)
Mr. Ruurd Brouwer (since 23.02.2011)
Ms. Adeline Lemaire (until 12.10.2011)
Ms. Isabelle Laurencin (until 15.02.2011)
Mr. Richard Weingarten (until 01.07.2011)
Mr. Patrick Goodman (until 22.02.2011)

Mr. José Monedero Suàrez-Bustamante

(until 07.10.2011)

**Registered Office**5, rue Jean Monnet
L-2180 Luxembourg

Grand-Duchy of Luxembourg

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Custodian Credit Suisse (Luxembourg) S.A.

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Grand-Duchy of Luxembourg

Administrative Agent Credit Suisse Fund Services

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Grand-Duchy of Luxembourg

Independent Auditor Ernst & Young S.A.

7, rue Gabriel Lippmann Parc d'Activité Syrdall 2 L-5365 Munsbach

Legal Adviser LLP

35, Avenue John F. Kennedy

B.P. 1107

L-1011 Luxembourg

Grand-Duchy of Luxembourg

## Report of the Board of Directors

We are pleased to submit the annual report for the period ended 31 December 2011 and the independent auditor's report for the Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF ("REGMIFA" or the "Fund").

#### Status

The Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF was established on 1 December 2009 as a *société anonyme*, qualifying as a *société d'investissement à capital variable-fonds d'investissement spécialisé (SICAV-SIF)* under the Luxembourg Law of 13 February 2007 ("SIF-Law"). The Fund was registered with the *Registre de Commerce et des Sociétés*, Luxembourg, section B, under number B-150.766. The articles of incorporation of the Fund ("Articles") were published in *Mémorial C, Recueil des Sociétés et Associations*.

#### Results

The performance of the Company during the period is disclosed in the Income Statement on page 6.

#### **Dividends**

As at 31 December 2011, a dividend of USD 199,452 will be paid to the Class A Shareholders, USD 207,036 will be paid to Class B Shareholders and an amount of USD 426,344 of distributable income will be capitalized to the Class C Shares. Furthermore, the Board resolved to allocate the remaining amount of profit after paying all target dividends to the Technical Assistance facility for an amount of USD 129,250.

#### **Directors**

The following persons served as Directors of the Fund during the year:

- Mr. Wolfgang Kroh (Chairman)
- Mr. Ruurd Brouwer (replacing Patrick Goodman since 23.02.2011)
- Dr. Marcel Gérard Gounot
- Mr. Jorge Fabra Portela (replacing Mr. Monedero from 07.10.2011 until 18.04.2012)
- Mr. Hanns Martin Hagen
- Mr. Ulf Linders (replacing Mr. Weingarten since 22.08.2011)
- Ms. Alix Pinel (replacing Ms. Lemaire since 12.10.2011)
- Mr. José Monedero Suárez-Bustamante (until 07.10.2011)
- Mr. Richard Weingarten (until 01.07.2011)
- Ms. Adeline Lemaire (replacing Isabelle Laurencin from 16 February 2011 until 12 October 2011)
- Mr. Patrick Goodman (until 22.02.2011)
- Ms. Isabelle Laurencin (from until 15.02.2011 until 15.02.2011)

During 2011, the Board of Directors has held four meetings and executed several circular resolutions in exercise of its governance duties.

#### Statement of Directors' responsibilities

The financial statements are the responsibility of the Board of Directors.

We hereby authorize the Fund's financial statements as at 31 December 2011 for issue.

16 May 2012

**Board of Directors** 



#### Ernst & Young Société anonyme

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## Independent auditor's report

To the Shareholders of Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF 5, rue Jean Monnet L-2180 Luxembourg Luxembourg

We have audited the accompanying financial statements of Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF, which comprise the statement of financial position as at 31 December 2011, the income statement, the statement of comprehensive income, the statement of cash flows, the statement of changes in net assets attributable to holders of redeemable shares and equity for the year ended 31 December 2011, and a summary of significant accounting policies and other explanatory information.

Board of Directors' responsibility for the financial statements

The Board of Directors is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal control as the Board of Directors determines is necessary to enable the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Responsibility of the "réviseur d'entreprises agréé"

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing as adopted for Luxembourg by the "Commission de Surveillance du Secteur Financier". Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the judgement of the "réviseur d'entreprises agréé", including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the "réviseur d'entreprises agréé" considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Directors, as well as evaluating the overall presentation of the financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements give a true and fair view of the financial position of Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF as of 31 December 2011, and of its financial performance and its cash flows for the year ended 31 December 2011 in accordance with International Financial Reporting Standards as adopted by the European Union.

Without qualifying our opinion we draw attention to Note 2 where it is disclosed that the financial statements as of 31 December 2011 include investments whose values have been estimated by the Board of Directors in the absence of readily ascertainable market values. We have reviewed the procedures used by the Board of Directors in valuing such investments and have inspected the underlying documentation, and in the circumstances, we believe that the procedures are reasonable and the documentation appropriate. However, because of the inherent uncertainty of valuation, the Board of Directors' estimate of values may differ significantly from the market values that would have been used had a ready market existed for the investments and these differences could be material.

ERNST & YOUNG Société Anonyme Cabinet de révision agréé

Luxembourg, 16 May 2012

## **Statement of Financial Position**

As of 31 December 2011 (expressed in USD)

ASSETS	31 December 2011	31 December 2010
Gross Loans to Partner Lending Institutions Impairment allowances	41,763,830	16,257,778 -
Loans to Partner Lending Institutions (Notes 3 & 11)	41,763,830	16,257,778
Interest accruals on loans (Notes 3 & 11)	1,220,227	401,400
Derivative financial instruments (net) (Notes 4 & 11)	2,723,765	216,461
Cash and cash equivalents (Note 11)	14,866,094	4,916,629
Prepaid expenses	24,151	24,837
Other receivables (Note 11)	195,703	691,344
Total Assets	60,793,770	22,508,449
LIABILITIES		
Notes (Note 5)	3,500,000	1,500,000
Accrued expenses (Note 8.5)	374,827	610,911
Other payables	3,700	-
Dividends payable to holders of redeemable shares		
(Note 10)	406,488	-
Subscription received in advance (Note 6)	9,999,998	2,000,000
Contribution to the technical assistance facility (Note 10)	129,250	<del>-</del>
Total Liabilities (excluding net assets attributable to holders of redeemable shares)	14,414,263	4,110,911
Net assets attributable to holders of redeemable shares		
A Shares	18,250,000	5,250,000
B Shares	6,950,000	5,950,000
Total liabilities	39,614,263	15,310,911
EQUITY		
Share capital	19,050,000	7,050,000
Retained earnings	2,129,507	147,538
Total Equity	21,179,507	7,197,538
Total Liabilities and Equity	60,793,770	22,508,449

## **Income Statement**

For the year ended 31 December 2011 (expressed in USD)

	From 1 January 2011 to 31 December 2011	From 1 December 2009 to 31 December 2010
INCOME		
Interest income on loans (Note 7.1)	3,248,660	481,997
Bank interest	6,614	955
Other income Change in unrealized gain on derivative financial	871,325	1,409,648
instruments (Note 4)	3,026,189	258,273
Realized gain on derivative financial instruments  Realized gain and change in unrealized gain on foreign	1,144,739	-
exchange	194,142	72,318
Total Income	8,491,669	2,223,191
EXPENSES		
Management fees (Note 8.1)	(1,000,000)	(652,700)
Secretary fees (Note 8.3)	(144,428)	(98,719)
Legal and audit fees	(171,813)	(298,267)
Administration, custodian and domiciliation fees (Note 8.4)	(114,750)	(80,534)
Formation expenses	-	(646,960)
Subscription tax	(609)	(806)
Other administrative expenses	(63,794)	(29,470)
Marketing and promotion expenses	(58,844)	(15,177)
Interest on Notes (Note 7.2)	(21,927)	(11,084)
Debit interest	(976)	-
Realized loss on derivative financial instruments Change in unrealized loss on derivative financial	(2,159,650)	-
instruments (Note 4) Realized and change in unrealized loss on foreign	(518,885)	(41,812)
exchanges	(1,718,286)	(200,124)
Total Operating Expenses	(5,973,962)	(2,075,653)
Operating profit before tax	2,517,707	147,538
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Distribution to holders of redeemable ordinary	(100.100)	
shares (Note 10)	(406,488)	-
Contribution to the technical assistance facility (Note 10)	(129,250)	447 500
Profit for the year/period	1,981,969	147,538

## **Statement of Comprehensive Income**

For the year ended 31 December 2011 (expressed in USD)

	From 1 January 2011 to 31 December 2011	From 1 December 2009 to 31 December 2010
Profit for the year/period	1,981,969	147,538
Other comprehensive income for the year/period, net of tax		
Total comprehensive income for the year/period, net of tax	1,981,969	147,538

### Statement of Cash Flows

For the year ended 31 December 2011 (expressed in USD)

	From 1 January 2011 to 31 December 2011	From 1 December 2009 to 31 December 2010
Cash flows from operating activities		
Operating profit before tax	2,517,707	147,538
Adjustments for:		
Net change in unrealized loss on foreign exchange Change in unrealized gain on derivative financial instruments	1,474,226 (2,507,304)	128,105 (216,461)
Investment income	(3,248,660)	(481,997)
Interest on Notes	21,927	11,084
Net (increase) in other receivable	(322,500)	(1,117,581)
Net increase/(decrease) in other payable	(232,384)	610,911
Distribution to holders of redeemable ordinary		
shares	406,488	-
Contribution to the technical assistance facility	129,250	-
Cash-flows used in operating activities	(1,761,250)	(918,401)
Cash flows from investing activities		
Net increase in investment income	3,216,769	470,913
Net increase in loans to Partner Lending Institutions	(25,506,052)	(16,385,883)
Cash-flows used in investing activities	(22,289,283)	(15,914,970)
Cash flows provided by financing activities		
Cash received on Notes issued	2,000,000	1,500,000
Cash received on Shares issued	24,000,000	18,250,000
Advance of cash on subscriptions	7,999,998	2,000,000
Cash-flows provided by financing activities	33,999,998	21,750,000
Net increase in cash and cash equivalents	9,949,465	4,916,629
Opening cash and cash equivalents	4,916,629	
Closing cash and cash equivalents	14,866,094	4,916,629

# Statement of Changes in Net Assets Attributable to Holders of Redeemable Shares and Equity

For the year ended 31 December 2011 (expressed in USD)

Balance as of 1 January 2010	-
Total comprehensive income	147,538
Proceeds from subscriptions Proceeds from redemptions	18,250,000
Balance as of 31 December 2010	18,397,538
Balance as of 1 January 2011	18,397,538
Total comprehensive income	1,981,969
Proceeds from subscriptions Proceeds from redemptions	26,000,000
Balance as of 31 December 2011	46,379,507

## Earnings per Share for the 2011 year and for the 2010 period

	2011	2010
Class of shares		
Class A - Series 1	1,968.90	
Class A - Series 2	1,968.90	
Class B - Series 1	869.03	
Class C - Series 1	6,521.50	1,046.37
Class C - Series 2	6,521.50	1,046.37
Class C - Series 3	6,521.50	1,046.37
Class C - Series 4	6,521.50	1,046.37

### **Notes to the Financial Statements**

As at 31 December 2011

#### Note 1 - Description

#### 1.1. Corporate information

Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF (hereafter referred to as the "Fund") is a closed-ended investment company with variable capital, incorporated as a public limited company (a "société anonyme"), and organized under the laws of Luxembourg as a société d'investissement à capital variable – fonds d'investissement spécialisé. The Fund is registered pursuant the law of 13 February 2007 on specialized investment funds (the "SIF Law").

The Fund was set up for an unlimited duration on 1 December 2009.

The Articles of Incorporation of the Fund ("Articles") were published in *Mémorial C, Recueil des Sociétés et Associations*. The Fund is registered with the Luxembourg Company Register under Number B 150.766.

The registered office of the Fund is established in Luxembourg, Grand Duchy of Luxembourg and its address is set at 5, rue Jean Monnet L-2180 Luxembourg.

The mission of the Fund is to build a unique public private partnership between donors, development finance institutions and international finance institutions, private investors and African stakeholders to foster economic development and prosperity in Sub-Saharan Africa through the provision of demand-oriented financing to qualified and, to the extent necessary, technically supported partner lending institutions serving micro, small and medium sized enterprises.

#### 1.2. Investment objectives

The Fund seeks to invest in a balanced portfolio of regulated and/or non-regulated micro finance institutions and/or local commercial banks and/or other financial institutions, established in Sub-Saharan African countries providing funding to MSMEs, (each a Partner Lending Institution - "PLI").

## Notes to the Financial Statements (continued) As at 31 December 2011

#### Note 1 - Description (continued)

#### 1.3. Share capital and Notes

The Fund may issue various classes of Shares (each a "Class"), each evidencing a different level of risk.

- The first loss Class C Shares ("Class C Shares"), which may be issued in successive series, bear all unrealized/realized capital losses of the Fund (e.g. foreign exchange loss, deterioration in credit quality or defaults with respect to the investments of the Fund) until the Net Asset Value ("NAV") of Class C Shares has been fully depleted. Write backs on unrealized investments and any realized or unrealized capital gains shall be allocated to the Class C Shares in the order of priority as detailed in Note 9. The Class C Shareholders' dividend entitlements rank junior to the dividend entitlements of the Class A and Class B Shareholders as per the waterfall model detailed in Note 9. The NAV of all C Shares must represent at least 33 % of the total assets of the Fund at all times.
- The mezzanine Class B Shares ("Class B Shares"), which may be issued in successive series, bear unrealized/realized capital losses of the Fund only if the NAV of the Class C Shares has been reduced to zero. Write backs on unrealized investments and any realized or unrealized capital gains shall be allocated to the Class B Shares in the order of priority as detailed in Note 9. The Class B Shareholders' dividend entitlements rank senior to the dividend entitlements of the Class C Shareholders but junior to the dividend entitlements of the Class A Shareholders as per the waterfall model detailed in Note 9. The sum of the NAVs of the C Shares and the B Shares must represent at least 50 % of the total assets of the Fund at all times.
- The senior Class A Shares ("Class A Shares"), which may be issued in successive series, are insulated against unrealized/realized capital losses of the Fund, bearing such losses only if the NAV of both the Class C Shares and the Class B Shares has been reduced to zero. Write backs on unrealized investments and any realized or unrealized capital gains shall be allocated to the Class A Shares in the order of priority as detailed in Note 9. The Class A Shareholders' dividend entitlements rank senior to the dividend entitlements of the Class B and Class C Shareholders as per the waterfall model detailed in Note 9.

The Fund may also from time to time issue notes in the form of subordinated notes ("Subordinated Notes") and senior notes ("Senior Notes") (together the "Notes").

## Notes to the Financial Statements (continued) As at 31 December 2011

#### Note 1 - Description (continued)

The Fund may issue Notes in successive Series, each with its own duration and coupon determined at the discretion of the Board of Directors at the time the relevant Series of Notes is being placed:

- The entitlements of holders of Senior Notes to receive interest payments and repayments of principal rank junior to other creditors of the Fund but senior to all Shareholder payment entitlements and senior to all payment entitlements of holders of Subordinated Notes.
- The entitlements of holders of Subordinated Notes to receive interest payments and principal repayments rank junior to other creditors of the Fund and junior to all payment entitlements of holders of Senior Notes but senior to all Shareholder payment entitlements.

#### Note 2 - Significant accounting policies

#### 2.1. Statement of compliance

The Regional MSME Investment Fund for Sub-Saharan Africa S.A., SICAV-SIF's financial statements (the "Financial Statements") have been prepared in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB), and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB as adopted by the European Union ("IFRS").

#### 2.2. Basis of preparation

The Financial Statements have been prepared on a historical cost basis, except for loans and advances to PLIs that are measured at amortized cost using the effective interest method and derivative financial instruments that have been measured at fair value.

The Fund's financial year starts on 1 January and ends 31 December of each year. By exception, the first financial period started on 1 December 2009 and ended on 31 December 2010.

The preparation of Financial Statements in conformity with International Financial Reporting Standards requires the Board of Directors to make estimates and assumptions that affect the amounts reported in the Financial Statements and accompanying Notes. The Board of Directors believes that the estimates utilized in preparing its financial statements are reasonable and prudent. Actual results could differ from these estimates and the differences may be material to the Financial Statements.

## Notes to the Financial Statements (continued) As at 31 December 2011

#### Note 2 - Significant accounting policies (continued)

## (a) Significant accounting judgments and estimates

In the process of applying the Fund's accounting policies, the Board of Directors has used its judgments and made estimates in determining the amounts recognized in the Financial Statements. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. The most significant use of judgments and estimates are as follows:

#### Fair value of financial instruments

Where the fair values of financial instruments recorded on the statement of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The input to these models is taken by observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values.

The determination of the adequate valuation method and of underlying assumptions requires significant estimation.

As at 31 December 2011 and 2010, the Fund uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted prices (unadjusted) in active markets for identical assets and liabilities. This
  level includes listed equity securities and debt instruments on exchanges (for example,
  London Stock Exchange, Frankfurt Stock Exchange or New York Stock Exchange) and
  exchanges traded derivatives like futures;
- Level 2: techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly;
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

#### Impairment losses on loans

The Fund reviews its problem loans at each reporting date to assess whether an allowance for impairment should be recorded in the Financial Statements. In particular, judgment by Board of Directors is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance.

### Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 2 – Significant accounting policies (continued)

#### (b) Changes in accounting policies

The accounting policies adopted are consistent with those used in the previous financial year, except

#### IAS 24 Related Party Transactions (Amendment)

The IASB issued an amendment to IAS 24 that clarifies the definitions of a related party. The new definitions emphasise a symmetrical view of related party relationships and clarifies the circumstances in which persons and key management personnel affect related party relationships of an entity. In addition, the amendment introduces an exemption from the general related party disclosure requirements for transactions with government and entities that are controlled, jointly controlled or significantly influenced by the same government as the reporting entity. The adoption of the amendment did not have any impact on the financial position or performance of the Fund.

### IAS 32 Financial Instruments: Presentation (Amendment)

The IASB issued an amendment that alters the definition of a financial liability in IAS 32 to enable entities to classify rights issues and certain options or warrants as equity instruments. The amendment is applicable if the rights are given prorata to all of the existing owners of the same class of an entity's non-derivative equity instruments, to acquire a fixed number of the entity's own equity instruments for a fixed amount in any currency. The amendment has had no effect on the financial position or performance of the Fund because it does not have this type of instruments.

#### Improvements to IFRSs

In May 2010, the IASB issued its third omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies, but has no impact on the financial position or performance of the Fund.

- IFRS 7 Financial Instruments Disclosures: the amendment was intended to simplify the
  disclosures provided by reducing the volume of disclosures around collateral held and
  improving disclosures by requiring qualitative information to put the quantitative
  information in context.
- IAS 1 Presentation of Financial Statements: the amendment clarifies that an entity may present an analysis of each component of other comprehensive income maybe either in the statement of changes in equity or in the notes to the annual accounts.

### Notes to the Financial Statements (continued)

As at 31 December 2011

## Note 2 - Significant accounting policies (continued)

#### (c) Standards issued but not yet effective

The following IFRS interpretations were issued with an effective date for financial period beginning on or after 1 January 2012. The Fund has chosen not to early adopt these standards and interpretations before their effective dates.

Only accounting policies and disclosures applicable or potentially applicable to the Fund are mentioned below.

### <u>IAS 1 Financial Statements Presentation – Presentation of Items of Other Comprehensive</u> Income (OCI)

The amendments to IAS 1 change the grouping of items presented in OCI. Items that could be reclassified (or 'recycled') to profit or loss at a future point in time (for example, upon derecognition or settlement) would be presented separately from items that will never be reclassified. The amendment affects presentation only and has there no impact on the Fund's financial position or performance. The amendment becomes effective for annual periods beginning on or after 1 July 2012.

#### IFRS 7 Financial Instruments: Disclosures - Enhanced Derecognition Disclosure Requirements

The amendment requires additional disclosure about financial assets that have been transferred but not derecognised to enable the user of the Fund's annual accounts to understand the relationship with those assets that have not been derecognised and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognised assets to enable the user to evaluate the nature of and risks associated with, the entity's continuing involvement in those derecognised assets. The amendment becomes effective for annual periods beginning on or after 1 July 2011.

#### IFRS 9 Financial Instruments (Not endorsed by the European Union at that stage)

This standard, which is being developed to ultimately replace IAS 39 in its entirety, has been divided into three main phases. The first phase, which relates to the recognition and measurement of financial assets and financial liabilities, has already been completed. It introduces significant changes in the accounting requirements of financial assets, such as: a reduction in the number of available categories, business model-oriented classification rules and the prohibition to recycle (into income statement) any gains and losses on financial assets measured at fair value through other comprehensive income.

The last two phases which concern impairment and hedge accounting are still to be finalized. The standard (including its first phase on a stand-alone basis) is applicable for annual periods beginning on or after 1 January 2015. Earlier application is permitted.

#### Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 2 - Significant accounting policies (continued)

#### IFRS 13 Fair Value Measurement

IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. This standard becomes effective for annual periods beginning on or after 1 January 2013.

#### 2.3. Summary of significant accounting policies

#### 2.3.1. Foreign currency translation

#### I. Functional currency translation

Items included in the Financial Statements are measured and presented using the US Dollars (USD).

The Fund's results and financial position are translated from its functional currency to its presentation currency, as follows:

- assets and liabilities are translated at the closing rate at each statement of financial position date;
- income and expenses are translated at the monthly average exchange rate.

#### II. Transactions and balances

Foreign currency transactions are translated, in accordance with IAS 21, at the exchange rate prevailing on the date of the transaction.

Monetary assets and liabilities denominated in currencies other than in USD are translated into USD at the exchange rate prevailing at the statement of financial position date. The gain or loss arising from such translation is recorded in the income statement.

Non-monetary assets and liabilities denominated in foreign currencies, which are stated at historical cost, are translated at the foreign exchange rate ruling at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to the reporting currency at the foreign exchange rates ruling at the dates when the fair value was determined.

Exchange differences arising on the settlement of transactions at rates different from those at the date of the transaction, and unrealised foreign exchange differences on unsettled foreign currency monetary assets and liabilities, are recognized in the income statement.

## Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 2 – Significant accounting policies (continued)

#### 2.3.2. Loans

#### I. Classification

The PLI investments are classified into the category Loans and Receivables which are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### II. Initial measurement

Loans and Receivables are recognized in the assets of the Fund when cash is advanced to the Partner Lending Institutions. They are initially recorded at cost (the net disbursed amounts), which is the fair value of the cash given to originate the loan, including any transaction costs that are directly attributable to the acquisition or issue.

#### III. Subsequent measurement

After initial measurement, Loans and Receivables are subsequently measured at amortized cost using the effective interest rate method. Amortized cost is calculated taking into account any discount or premium on acquisition that are not integral part of the effective interest rate. The Fund assesses at each statement of financial position date whether there is any objective evidence that a loan is impaired. A loan is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the loan (an incurred "loss event") and that loss event has an impact on the estimated future cash flow of the loan that can be reliably estimated.

Evidence of impairment may include indications that the PLI is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the loan's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement as "Credit loss expense". Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the loan. If in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a future write-off is later recovered, the recovery is credited to the "Credit loss expense".

## Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 2 - Significant accounting policies (continued)

In addition to specific allowances against individually significant Loans and Receivables, the Fund also makes collective impairment test on exposures which, although not specifically identified as requiring a specific allowance, have a greater risk of default than when originally granted. This collective impairment test is based on any deterioration in the internal rating of the groups of loans since there were granted or acquired.

#### IV. Derecognition

The Fund derecognizes a loan when the contractual rights to the cash flows from the loan expire or when it transfers the loan and the transfer qualifies for derecognition in accordance with IAS 39.

#### 2.3.3. Derivative financial instruments

The Fund may engage, for the proportion of its portfolio which is invested in a currency other than USD, in currency hedging operations with a view to manage exposures to foreign currency risk.

These hedging operations are assimilated as economic hedging. The Fund does not apply hedge accounting and the derivative financial instruments are classified as held for trading.

The derivatives financial instruments are measured at fair value through profit and loss accounts and carried as assets when the fair value is positive and as liabilities when the fair value is negative. Market values are determined by using quoted market prices, valuation techniques and broker quotations.

#### 2.3.4. Notes

Notes are recognized initially at cost including any transaction costs that are directly attributable to their acquisition or issue. Subsequently, they are measured at amortized cost using the effective interest rate method.

### 2.3.5. Cash and cash equivalents

The value of any cash on hand or on deposit, bills and demand notes and accounts receivable, prepaid expenses, cash dividends and interest declared or accrued as aforesaid and not yet received shall be deemed to be the full amount thereof, unless in any case the same is unlikely to be paid or received in full, in which case the value thereof shall be arrived at after making such discount as the Board of Directors may consider appropriate in such case to reflect the true value thereof.

### Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 2 – Significant accounting policies (continued)

#### 2.3.6. Redeemable shares

The A and B Shares are redeemable at the maturity of the relevant tranches of classes of shares and are classified as financial liabilities. The liabilities arising from these shares are carried at the redemption amount being the net asset value calculated in accordance with IFRS.

The C Shares are classified as equity instruments for the following reasons:

- the shares entitle the holder to a pro rata share of the Fund's net assets in the event of the Fund's liquidation;
- the shares are in the class of instruments that is subordinate to all other classes of instruments:
- all shares in the class of instruments that is subordinate to all other classes of instrument have identical features;
- the shares do not include any contractual obligation to deliver cash or another financial asset other than the holder's rights to a pro rata share of the Fund's net assets;
- the total expected cash flows attributable to the shares over the life of the instrument are based substantially on the profit or loss, the change in the recognized net assets or the change in the fair value of the recognized and unrecognized net assets of the Fund over the life of the instrument.

### 2.3.7. Interest income and expenses

Interest income on loans and interest expenses are recognised on an accrual basis in line with the contractual terms.

#### 2.3.8. Expenses

Most of these expenses, including management fees, are recognized in the income statement on an accruals basis. The other expenses are directly recorded in the income statement.

#### 2.3.9. Taxation

The Fund is not subject to any tax except to the tax on Luxembourg undertakings for collective investment ("Subscription tax").

The annual subscription tax ("taxe d'abonnement") is generally levied at the rate of 0.01% per annum on the Fund's Net Asset Value calculated on the last valuation day of each quarter and is payable in quarterly installments.

In accordance with the "Règlement grand-ducal" dated 14 July 2010, the Fund is exempted from the subscription tax since 23 May 2011.

## Notes to the Financial Statements (continued) As at 31 December 2011

#### Note 3 – Loans portfolio

As at 31 December 2011, the Loans to Partner Lending Institutions have a carrying value amounting to USD 41,763,830 (2010: USD 16,257,778) and a fair value amounting to USD 40,905,647 (2010: USD 16,588,289).

The fair value of loans is calculated by using valuation techniques based on non observable data in the microfinance market and corresponds to level 3 of IFRS 7 fair value hierarchy. The estimated fair value of loans is based on a discounted cash flow model taking into account the evolution of 1) microfinance market spreads, 2) foreign exchange rates, and 3) local yield curves (i.e. T-bills and T-bonds) since the disbursement date of loans, as well as 4) any impairment allowances accounted for by the Fund as of 31 December 2011.

The following describes the methodologies and assumptions used to determine the fair value of loans:

- Cash flows: expected principal and interest payments are initially set assuming that every payment would occur in the time and form stipulated by the individual loan agreement. In case of impairment allowances, the timing and amount of cash flows are adjusted in accordance with the impairment assessment performed by the Investment Manager;
- Discount rates: discount rates used for discounting expected cash flows reflect the yield curve (risk free rates) prevalent in each country as of 31 December 2011. Spreads above risk free rates, which are originally defined at the onset of each loan, are adjusted according to the change in microfinance market spread from the onset of that loan until 31 December 2011. The microfinance market spread change is derived from a database of loans granted to microfinance institutions differentiating them by loan inception date.

During the year ended 31 December 2011, there were no transfers into and out of level 3 fair value measurement.

As at 31 December 2011, the accrued interest to be received on loans to Partner Lending Institutions amounts to USD 1,220,227 (2010: USD 401,400).

### Note 4 - Derivative financial instruments

As part of its asset and liability management, the Fund uses cross currency swaps for the proportion of its loan portfolio which is invested in currencies other than USD in order to simultaneously reduce its exposure to interest rate risk and foreign exchange risk.

During the year ended 31 December 2011, the Fund entered into 37 cross-currency swaps (2010: 8) with notional amount of USD 42,371,488 (2010: USD 15,382,327), which have a positive fair value of USD 2,723,765 as at 31 December 2011 (2010: USD 216,461).

### Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 4 – Derivative financial instruments (continued)

The fair values of cross currency swaps are calculated by reference to current exchange rates for contracts with similar maturity and risk profiles and so involved valuation techniques where all the model inputs are observable (either directly or indirectly) in the market. It corresponds to level 2 of the IFRS 7 fair value hierarchy.

During the year ended 31 December 2011, there were no transfers between level 1 and level 2 fair value measurements, and no transfers into and out of level 3 fair value measurements.

#### Note 5 - Notes

As at 31 December 2011, the outstanding Notes issued by the Fund amount to USD 3,500,000 (2010: USD 1,500,000).

The floating rate Notes are valued at their nominal amounts as of 31 December 2011 and 2010, the risk profile of the Fund having not significantly changed since the issuance of the Notes.

#### Note 6 - Subscription received in advance

Two subscriptions for the Class C Shares for an aggregate amount of USD 9,999,998 (2010: USD 2,000,000) have been received in advance.

#### Note 7 - Interest income and expense

#### 7.1. Interest income on loans

For the year ended 31 December 2011, the interest income is composed by interest on loans and advances and upfront fees amounting to respectively USD 3,016,410 (2010: USD 401,400) and USD 232,250 (2010: USD 80,597).

### 7.2. Interest expenses on Notes

For the year ended 31 December 2011, the interest on Notes expensed by the Fund amounts to USD 21,927 (2010: USD 11,084).

## Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 8 - Expenses

### 8.1. Fund management fee

In consideration for its services to be provided to the Fund, the Investment Manager is entitled to a management fee payable by the Fund which shall be the aggregate of:

- (i) a percentage of the outstanding capital invested by the Fund ("Invested Capital") in PLI Investments as at the end of any calendar month determined as follows:
  - (a) 2 % per annum for the first USD 50 million of Invested Capital invested in PLI Investments at the end of such calendar month; plus
  - (b) 1.75 % per annum for the amount of Invested Capital invested in PLI Investments at the end of such calendar month exceeding USD 50 million up to the amount of USD 100 million; plus
  - (c) 1.50 % per annum for the amount of Invested Capital invested in PLI Investments at the end of such calendar month exceeding USD 100 million up to the amount of USD 200 million; plus
  - (d) 1.25 % per annum for the amount of Invested Capital invested in PLI Investments at the end of such calendar month exceeding USD 200 million; and
- (ii) 0.2 % per annum of the amount of Invested Capital invested in Investments other than PLI Investments at the end of such calendar month.

For the first two years following the initial closing of the Fund, a minimal amount of USD 1,000,000 of management is applied. For the first exercise upon Fund's inception, the floor amount has been apportioned from the date of the initial closing to 31 December 2010.

For the year ended 31 December 2011, the Fund management fee amounts to USD 1,000,000 (2010: USD 652,700).

### 8.2. Investment manager incentive bonus

Depending on the performance of the Fund and the attainment of certain performance targets by each Class of Shares determined by the Board of Directors, the Investment Manager might be entitled to additional performance based remuneration ("Investment Manager Incentive Bonus"), calculated as a percentage of the year-to-date amount remaining available for allocation of the Income Waterfall, as defined in Note 9.

For the year ended 31 December 2011 and for the period ended 31 December 2010, no Investment Manager Incentive Bonus has been paid.

### 8.3. Secretary fees

The secretary fees are paid on a monthly basis upon receipt of the invoice.

For the year ended 31 December 2011, the secretary fees amount to USD 144,428 (2010: USD 98,719).

#### Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 8 - Expenses (continued)

#### 8.4. Administration, custodian and domiciliation fees

The Fund pays an administration fee to Credit Suisse Fund Services (Luxembourg) S.A., which is based on the total net assets including the aggregate issue amount of the Notes issued by the Fund in accordance with the following scale, payable quarterly:

- 0.10% per annum on the first amount of USD 100 million,
- 0.08% per annum on the next amount of USD 100 million,
- 0.04% per annum on the amount above USD 200 million.

A minimal amount of USD 60,000 of administration fee is applied per annum. For the first exercise, the floor amount was apportioned from the date of the initial closing to 31 December 2010.

For the year ended 31 December 2011, the administration fee amounts to USD 60,000 (2010: USD 39,288).

The Fund pays a custodian fee to Credit Suisse Luxembourg S.A., which is based on the total net assets including the aggregate issue amount of the Notes issued by the Fund in accordance with the following scale, payable quarterly:

- 0.03% per annum on the first amount of USD 100 million,
- 0.02% per annum on the next amount above USD 100 million.

A minimal amount of USD 20,000 of custodian fee is applied per annum. For the first exercise, the floor amount was apportioned from the date of the initial closing to 31 December 2010.

For the year ended 31 December 2011, the custodian fee amount to USD 22,500 (2010: USD 13,996).

The Fund pays an annual lump sum domiciliation fee to Credit Suisse Asset Management Fund (Luxembourg) S.A. For the year ended 31 December 2011, the domiciliation fee amounts to USD 17,250 (2010: USD 17,250).

As at 31 December 2011, the registrar and the compliance monitoring fees amount to USD 15,000 (2010: USD 10,000).

#### 8.5. Accrued expenses

As at 31 December 2011, the accrued expenses relate to management fees and direct operating expenses and amount to USD 374,827 (2010: USD 610,911).

### Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 9 - Allocation and distribution waterfalls

At each date on which a NAV calculation is made ("NAV Calculation Date"), the year-to-date cumulative net income ("Net Income") of the Fund for the relevant calendar year is determined. The Net Income equals the sum of (i) the Fund's cumulative year-to-date income (received and/or accrued) in the relevant calendar year less the year-to-date cumulative Fund Expenses (including, but not limited to, operating expenses and Management Fees) for the calendar year, plus (ii) any year-to-date interest payments on the Notes for the calendar year. For the purposes of this computation: (i) all realised and unrealised (ie accrued) interest payments to the Fund are included in the Fund's Net Income (if any interest payments are not received by the Fund or if previously accrued interest payments are not paid to the Fund, such amounts come in deduction of the Fund's Net Income) and (ii) the portion of the value of any related derivative financial instrument which is linked to the accrued interest on any loan is allocated to the Net Income of the Fund.

At each NAV Calculation Date, the year-to-date positive Net Income of the Fund is allocated according to the Fund waterfall mechanism as set forth in the Issue Document, which is designed to compensate investors based on their respective investment risk and provide the necessary funding for the Fund's ongoing operations. The amount of dividend distributable to Classes A, B and C Shares at each NAV Calculation Date is limited to a level of target dividend whose determination is defined in the relevant subscription agreements. Operational aspects of the Fund compensated through the waterfall structure include i) the Foreign Exchange Currency ("FX") reserve payment, which is allocated annually to the Class C Shares to protect against an erosion of value due to FX losses; ii) a component of the overall funding for a technical assistance facility ("TA Facility") established in parallel with the Fund to provide technical assistance to PLIs in their development and growth as well as to prepare and to support PLI Investments; and iii) the Investment Manager Incentive Bonus, as described in Note 8.2, included to align the interests of the Investment Manager with those of the Fund's investors.

All amounts exceeding target dividends and contributions to operational aspects are used to pay out complementary dividends to shareholders in accordance with the terms and conditions stated in the Fund's Issue Document.

A dividend of USD 406,488 (2010: nil) will be paid to Classes A and B Shareholders in 2011.

At each NAV Calculation Date, in case the year-to-date Net Income of the Fund is negative, it will be allocated in the following order of priority:

- Class C Shares up to the total NAV of the Class C Shares, pro rata to the NAV of each Series of Class C Shares;
- Class B Shares up to the total NAV of the Class B Shares, pro rata to the NAV of each Series of Class B Shares:
- Class A Shares up to the total NAV of the Class A Shares, pro rata to the NAV of each Series of Class A Shares.

## Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 9 – Allocation and distribution waterfalls (continued)

In addition, at each NAV Calculation Date, once the allocation of Net Income has been made, the Capital Waterfall of the period is determined as follows:

- any year-to-date write backs on unrealized Investments, plus
- any impairment allowances due to the deterioration in credit quality or defaults with respect to the Investments of the Fund; plus
- realized and unrealized gains and losses on local currency loans to PLIs due to changes in the value of the local currency; plus
- any other year-to-date realized or unrealized capital gains and losses on foreign exchange (other than on local currency loans to PLIs); plus
- the foreign exchange compensation amount ("FX Compensation Amount"), which protects the C Share class against expected FX depreciation on unhedged investments; plus
- realized and unrealized gains or losses from the value of derivative financial instruments held by the Fund. This is calculated as the portion of the value of derivative financial instruments held by the Fund other than the portion of the value of the related derivative financial instruments which is linked to the accrued interest on the loans (this accounting rule has been defined after Fund inception, which explains why no reference to it is made in the Fund's Issue Document).

The Capital Waterfall is allocated in the following order of priority:

- first to Class A Shares showing a positive difference between the issue price and their NAV (the "NAV Deficiency") at period ends;
- then to Class B Shares showing a NAV Deficiency at period ends;
- to Class C Shares pro rata to their NAV at period ends.

#### Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 10 - Calculation of distributable income and capital gains and losses

At each NAV Calculation Date, the Fund calculates the year-to-date cumulative Net Income for the relevant calendar year. Then the year-to-date Investment Income of the fund is allocated via the Income Waterfall and the Capital Waterfall to each Class of Shares in the order of priority described in the Note 9.

#### Income Waterfall

	From 1/01/2011 to 31/12/2011 in USD	From 1/12/2009 to 31/12/2010 in USD
Interest income on loans	3,248,660	481,997
Bank interest	6,614	955
Other income	871,325	1,409,648
Realized and unrealized gain on foreign exchange (excluding loans to PLIs) Realized losses on derivative financial	-	21,181
instruments	(1,014,911)	-
Management fees	(1,000,000)	(652,700)
Secretary fees	(144,428)	(98,719)
Legal and audit fees	(171,813)	(298,267)
Administration, custodian and	(114,750)	(22 -2 ·)
domiciliation fees		(80,534)
Formation expenses	- (222)	(646,960)
Subscription tax	(609)	(806)
Other administrative expenses	(63,794)	(29,470)
Marketing and promotion expenses	(58,844)	(15,177)
Interest on Notes	(21,927)	(11,084)
Debit interest	(976)	-
Realized and unrealized loss on foreign exchange (excluding loans to PLIs)	-	(179,242)
Change in unrealized loss on derivative		
financial instruments (interest portion)	(521,717)	(180,210)
Total	1,012,830	(279,387)

## For the year ended 31 December 2011:

The distributable income amounting to USD 1,012,830 includes an amount of USD 406,488 distributed to the Classes A and B Shareholders and an amount of USD 477,092 of distributable income capitalized to the Class C Shareholders. The remaining amounting to USD 129,250 is allocated to the technical assistance facility.

#### Notes to the Financial Statements (continued)

As at 31 December 2011

## Note 10 - Calculation of distributable income and capital gains and losses (continued)

#### For the period ended 31 December 2010:

In compliance with the Fund's Issue Document, the net loss amounting to USD 279,387 is allocated to the Class C Shares up to their total NAV, pro rata to the NAV of each Series of Class C Shares.

#### **Capital Waterfall**

	From 1 January 2011 to 31 December 2011 in USD	From 1 December 2009 to 31 December 2010 in USD
Realized and change in unrealized gain/(loss) on foreign exchange (only portion related to PLIs)	(1,474,227)	30,254
Realized and change in unrealized loss on foreign exchange (other than portion related to PLIs)	(49,917)	-
Change in unrealized gain on derivative		
financial instruments (notional portion)	3,029,021	396,671
	1,504,877	426,925

#### For the year ended 31 December 2011:

In compliance with the Fund's Issue Document and because the Classes A and B Shares do not suffer from NAV Deficiencies at year end, the amount of USD 1,504,877 is allocated to the Class C Shares, pro rata to the NAV of each Series of Class C Shares.

Consequently, the net amount of USD 1,981,969 has been capitalized to the Class C Shares, pro rata to the NAV of each Series of Class C Shares.

#### For the period ended 31 December 2010:

In compliance with the Fund's Issue Document and because the Classes A and B Shares do not suffer from NAV Deficiencies at year end, the amount of USD 426,925 is allocated to the Class C Shares, pro rata to the NAV of each Series of Class C Shares.

Consequently, the net amount of USD 147,538 has been capitalized to the Class C Shares, pro rata to the NAV of each Series of Class C Shares.

## Notes to the Financial Statements (continued) As at 31 December 2011

#### Note 11 - Risk management

The Fund is mainly exposed to credit risk, market risk (which includes mainly currency risk and interest rate risk) and liquidity risk arising from the financial instruments its holds.

#### 11.1. Credit Risk

Credit risk is the risk that an issuer or counterparty will be unable to meet a commitment that it has entered into with the Fund.

The insolvency or other business failure of any one or more of the Partner Lending Institutions in which the Fund has invested could have a material and adverse effect on the Fund's performance and ability to achieve its objectives.

The Fund also runs the risk of any one or more of the Partner Lending Institutions defaulting on their borrowings from the Fund. Such Partner Lending Institutions may default on their interest and/or on their principal repayment. The Fund mitigates this risk by carefully selecting the Partner Lending Institutions and then by closely monitoring them on a quarterly basis.

Prior to submitting a PLI Investment to the Fund's Investment Committee, the Investment Manager, through its Sub Saharan Africa-based team, performs a detailed country analysis, a PLI credit risk assessment, a PLI social responsibility evaluation, a PLI monthly monitoring report and an Anti-Money Laundering assessment. The outcomes of all above checks are reported in a detailed report presented to the Investment Committee.

In addition in order to be selected as suitable PLIs financial institutions should meet a number of criteria at the time investment by the Fund (in each case as reasonably determined by the Investment Committee upon recommendation by the Investment Manager). Such criteria relate to a wide array of PLI dimensions, but not limited to the legal, operational, social, governance, and environmental aspects.

On the monitoring side, the Investment Manager reviews on a monthly basis the credit quality and financial reporting of each PLI based on the monthly financial data that is reported by the PLI directly in the Investment Manager's information system at the end of each month. In addition, the Investment Analysis team of the Investment Manager performs an in-depth and onsite review of each PLI on an annual basis (or more frequently in case of material change). Each analyst remains in constant interaction with the PLI through its monthly processes and signals any material change to the Investment Services team which could affect any given transaction with such PLI, similarly at the country level. Portfolio valuation and covenant monitoring is performed on an ongoing basis. This close monitoring of the financial performance of investees enables the team to detect as early as possible any negative trend that would negatively impact the PLI's ability to reimburse a loan or enter into a breach of covenants. In addition, the Investment Manager performs the legal risk management process, reviewing each loan covenant of each given transaction on a monthly basis.

#### Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 11 - Risk management (continued)

For all outstanding investments in the loan portfolio, the Investment Manager performs the following:

- Legal and financial covenants monitoring: The Investment Services team reviews all legal
  covenants and obligations related to each transaction for material events on a monthly basis,
  validating their compliance and reporting to the client. Any material event triggers a risk
  management process for the underlying obligation which involves challenging and
  questioning by the Investment Analysis team over and beyond the monthly and annual
  monitoring.
- Quarterly Investment valuation: Pursuant to the legal covenant review and risk management process, the Investment Services team proposes quarterly valuation guidance for each transaction to the Investment Manager based on predefined rules and criteria.
- Payment collection: On each payment date, the Investment Services team sends out reminders and confirmation receipts to the PLI and custodian bank. The team supervises and assists throughout the payment collection process.

#### 11.1.1. Maximum exposure to credit risk

The table below shows the maximum exposure to credit risk of the Company as of 31 December 2011. The maximum exposure is shown gross, before the effect of mitigation through the use of collaterals.

	As of 31 December 2011 in USD	As of 31 December 2010 in USD
Statement of financial position		
Loans to Partner Lending Institutions	41,763,830	16,257,778
Interest accruals on loans	1,220,227	401,400
Derivative financial instruments	2,723,765	216,461
Cash at bank	14,866,094	4,916,629
Other receivables	195,703	691,344
Total	60,769,619	25,483,612
Off balance sheet Committed undisbursed amounts on loans to Partner Lending Institutions	<u>-</u>	
Total	-	-
Total gross maximum exposure	60,769,619	25,483,612

## Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 11 - Risk management (continued)

## 11.1.2. Risk concentrations of loan portfolio to credit risk

## Risk concentrations by Partner Lending Institutions

In the context of the credit risk analysis, the tables below show the concentration risk analysis of the Fund's gross loans portfolios by PLI is as follows:

#### 31 December 2011

	Amounts in USD	%
Top 1	4,752,836	11.38
Top 3	9,873,911	23.64
Top 5	13,798,055	33.04
Top 10	21,983,014	52.64
Top 20	33,543,439	80.32
Top 32	41,763,830	100.00
Total	41,763,830	100.00

### 31 December 2010

	Amounts in USD	%
Top 1	5,011,976	30.83
Тор 3	10,149,220	62.43
Top 5	12,969,690	79.78
Top 9	16,257,778	100.00
Total	16,257,778	100.00

#### Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 11 - Risk management (continued)

#### Risk concentrations by geographical regions

The table below shows the credit risk analysis of the Fund's gross loans portfolio per geographical regions as of 31 December 2011 and 2010:

	2011		2010	
	Amounts in USD	%	Amounts in USD	%
Benin	3,667,274	8.78	-	-
Cameroun	2,249,426	5.39	982,736	6.04
Ghana	2,789,859	6.68	1,963,388	12.08
Kenya	6,650,147	15.92	7,012,734	43.14
Mozambique	1,008,780	2.42	-	-
Nigeria	9,757,535	23.36	341,964	2.10
Senegal	6,020,764	14.42	4,478,036	27.54
Tanzania	1,406,937	3.37	1,478,920	9.10
Togo	649,075	1.55	-	-
Uganda	6,635,285	15.89	-	-
Zambia	928,748	2.22	-	-
Total	41,763,830	100.00	16,257,778	100.00

### 11.1.3. Credit Quality

### 11.1.3.1. Credit risk exposure for each internal risk rating

The institutional risk of Partner Lending Institutions is closely monitored by the Investment Manager's professional, independent central and local risk experts using internal credit ratings. The current methodology takes into account quantitative and qualitative factors, the degree of maturity of the PLI, as well as monthly monitoring and annual visits.

The methodology is based both on a credit risk and performance assessment. The performance assessment reviews three years of past audited and operational quantitative information, divided into three analytical dimensions: operational efficiency, financial results, and social impact, and about thirty indicators. The credit risk assessment is focused on future outlook; there are five key dimensions, divided into about twenty five qualitative indicators: strategy and governance, people and organization, products and services, financial management, and control and systems. The outcome of the scoring methodology is a credit risk scoring and rating grade that reflects the specific risk of an institution. It does not include any systematic risk aspects (i.e. industry, currency, political risk among others). The rating scale grades from AAA to D, subdivided into 10 levels, each divided into three subsets of plus (+), neutral and minus (-).

# Notes to the Financial Statements (continued) As at 31 December 2011

## Note 11 - Risk management (continued)

The Fund rating's categories are as follows:

Scaling Qualifier	
Extremely strong repayment capacity	AAA
Very strong repayment capacity	AA
Strong repayment capacity	Α
Moderate repayment capacity	BBB
Questionable repayment capacity	BB
Weakened repayment capacity	В
Vulnerable to nonpayment	CCC
High vulnerable to nonpayment	CC
Very high vulnerable to nonpayment	С
Payment default	D
	Extremely strong repayment capacity Very strong repayment capacity Strong repayment capacity Moderate repayment capacity Questionable repayment capacity Weakened repayment capacity Vulnerable to nonpayment High vulnerable to nonpayment Very high vulnerable to nonpayment

The table below is a credit rating analysis of the Fund's loan portfolio as of 31 December 2011 and 2010 based on the Fund's credit rating system:

	2011		2010	
	Amount in USD	%	Amount in USD	_%
AAA	-	0.00%	-	0.00%
AA	-	0.00%	=	0.00%
Α	-	0.00%	-	0.00%
BBB	31,730,871	75.98%	11,590,770	71.29%
BB	10,032,959	24.02%	4,667,008	28.71%
В	-	0.00%	-	0.00%
CCC	=	0.00%	=	0.00%
CC	-	0.00%	-	0.00%
С	-	0.00%	-	0.00%
D	<u>-</u>	0.00%	-	0.00%
Total	41,763,830	100.00%	16,257,778	100.00%

## Notes to the Financial Statements (continued) As at 31 December 2011

#### Note 11 - Risk management (continued)

### 11.1.3.2. Impairment assessment

The Investment Manager monitors on a monthly basis whether each investee of the Fund is in compliance with all financial and non-financial covenants per the respective loan contract. In case of a breach of financial covenant with no perspective of resolution through improvement of the situation over the next quarter, the Investment manager will make an impairment recommendation to the Fund Investment Committee for the next quarterly NAV calculation. In case of payment default (as defined in each loan agreement), the Investment manager will make an impairment recommendation to the Fund Investment Committee for the next quarterly NAV calculation if the carrying amount of the relevant loan exceeds its recoverable amount.

As at 31 December 2011 and 31 December 2010, there were no impaired loans.

### 11.2. Liquidity risk

The Fund may invest in loans or other debt instruments issued by PLIs most of which will neither be listed on a stock exchange nor dealt in on another regulated market. The issuance of such instruments may not be subject to any control, review or oversight by a regulatory authority. In most cases there is no secondary market for the trading of the debt instruments issued by PLIs. Thus, such instruments will generally be illiquid. Such illiquidity may affect the Fund's ability to vary its portfolio or dispose or liquidate part of its portfolio in a timely fashion and at satisfactory prices in response to changes in economic or other conditions and this could have an adverse affect on the Fund's financial condition and results of operations.

In order to manage the liquidity of the Fund and address the above risks, the following rules are applied:

- Excess cash liquidity is temporarily deposited with international investment grade banks or invested in money-market instruments.
- The Investment Manager shall strive to maintain cash on hand that represents the greater of 5% of the Fund Total Assets or a 120% of the Fund's projected 30-day liabilities. As soon as liquidity falls below this percentage, the Investment Manager shall notify the Board and Investment Committee immediately.
- In addition, the Fund may at any time draw down from existing commitments on A and B Shares or Notes and on a quarterly basis on C Shares. The existing undrawn commitments from both Noteholders and Shareholders to the Fund exceed USD 122 million as at 31 December 2011 (2010: USD 140 million).

## Notes to the Financial Statements (continued)

As at 31 December 2011

Note 11 - Risk management (continued)

The following tables demonstrate the forecasted cash flows of the Fund per maturity band as follows:

As at 31 December 2011 in USD	Less than 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Undefined Maturity	Total
Loans to Partner Lending Institutions *	546,189	17,121,455	30,554,308	_	_	48,221,952
Cash	14,866,094	-	-	-	-	14,866,094
Other receivables	195,703	-	-	-	-	195,703
Total Assets	15,607,986	17,121,455	30,554,308	-	-	63,283,749
Notes * Derivative financial	-	64,454	1,705,712	2,149,893	-	3,920,059
instruments	298,327	598,462	303,725	-	-	1,200,514
Accrued expenses Subscription received in	374,827	-	•	-	-	374,827
advance	9,999,998	-	-	-	-	9,999,998
Total Liabilities	10,673,152	662,916	2,009,437	2,149,893	-	15,495,398
Classes A and B Shares	•	-	25,200,000	-	-	25,200,000
Class C Shares	-	-	-	<u>-</u>	21,179,507	21,179,507

<sup>\*</sup>Including interest payment

As at 31 December 2010 in USD	Less than 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Undefined Maturity	Total
Loans to Partner Lending	410.000	1 242 024	10 505 511			20,349,437
Institutions *	419,992	1,343,934	18,585,511	-	-	· ·
Cash	4,917,529	-	-	-	-	4,917,529
Other receivables	691,344	•	-	-		691,344
Total Assets	6,028,865	1,343,934	18,585,511	•	•	25,958,310
Notes *	-	25,768	103,141	1,565,697	-	1,694,606
Derivative financial instruments	188,144	602,288	890,423	-	-	1,680,855
Accrued expenses Subscription received in	610,911	-	-	-	-	610,911
advance	2,000,000	-	-	-		2,000,000
Total Liabilities	2,799,055	628,056	993,564	1,565,697	-	5,986,372
Classes A and B Shares	-	_	11,200,000	-	-	11,200,000
Class C Shares	-	-	-	-	7,197,538	7,197,538

<sup>\*</sup>Including interest payment

#### Notes to the Financial Statements (continued)

As at 31 December 2011

#### Note 11 - Risk management (continued)

#### 11.3. Market risk

#### 11.3.1. Interest rate risk

The Fund may be exposed to interest rate risks to the extent the rate basis for its assets and liabilities do not fully match. The Fund seeks to reduce this risk and to match the rate basis on its assets and liabilities. As of 31 December 2011 and 2010, all PLI loans in currencies not denominated in USD are hedged for both currency and interest rate risk, effectively yielding floating interest rates with USD 6-month Libor as the rate basis.

Similarly, investor returns for Notes and redeemable shares are based on floating interest rates with USD 6-month Libor as the rate basis, with the exception of the Class C Shares. Due to the structure of the Fund and the unlimited maturity of Class C Shares, perfect matches are not achievable by the Fund.

Investors must also be aware that changes in interest rates will affect the relative value of the Fund's Investments. In general, if interest rates increase, it is expected that the relative value of the Fund's existing Investments will decrease, and conversely, if interest rates decrease, it is expected that such relative value will increase.

The level of prevailing interest rates also may affect the economy of the target countries and any applicable markets outside of the target countries, and, in turn, the value of the Fund's Investments.

Interest rate risk finally arises from the possibility that changes in interest rates will affect future cash flows of financial instruments as well as the Fund's profitability. The following table illustrates the sensitivity of the Fund's Net Income before tax (as per the income waterfall) to various upward parallel shifts in the US yield curve for a time period of 180 days (base-case scenario = risk free rates do not fluctuate). It is also worth noting that downward shifts in the US yield curve would produce the same results, but in the opposite direction (negative impacts).

		2011		2010
Increase in basis points	Effect on profit before tax (in USD)	Effect on profit before tax (in %)	Increase in basis points	Effect on profit before tax (in USD)
10	8,701	1.8%	10	3,375
50	43,507	8.9%	50	16,876
100	87,015	17.7%	100	33,752

## Notes to the Financial Statements (continued)

As at 31 December 2011

### Note 11 - Risk management (continued)

#### 11.3.2. Currency risk

Currency risk is the risk that the value of financial instruments fluctuates due to changes in foreign exchange rates. As at 31 December 2011 and 2010, the Fund is not exposed to currency risk as its financial instruments (mainly loans and notes and redeemable shares) are either denominated in USD or fully hedged into the functional currency of the Fund.

Partner Lending Institutions investments are predominantly denominated in currencies other than the Fund currency. According to the Fund's policy on foreign exchange exposures, all such PLI investments were fully hedged into the functional currency of the Fund by cross-currency swaps as at 31 December 2011 and 2010. Furthermore, the Notes and redeemable shares are denominated in the functional currency of the Fund.

#### 11.3.3. Operational risk

Operational risk is the risk of loss arising from systems failures, human errors, fraud or external events. When controls fail to perform, operational risk can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Fund cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Fund is able to manage the risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

#### Note 12 - Capital Management

The Fund is not subject to externally imposed capital requirements and has no restrictions on the issue, repurchase and resale of shares.

The Fund's objectives for managing capital are:

- To invest the capital in investments meeting the description, risk exposure and expected return indicated in its prospectus;
- To achieve consistent returns while safeguarding capital by investing in diversified portfolio, by participating in derivative and other advanced capital markets and by using various investment strategies and hedging techniques:
- To maintain sufficient liquidity to meet the expenses of the Fund and fulfill all financial obligations;
- To maintain sufficient size to make the operation of the Fund cost efficient.

## Notes to the Financial Statements (continued)

As at 31 December 2011

## Note 13 - Approval of the Financial Statements

The Board of Directors reviewed the Financial Statements as of 16 May 2012 and decided to submit them to the Annual General Meeting of Shareholders for approval to be held on 31 May 2012.